

## 1 System Integrator Identification

Company Information			
Company:			
Division:			
Address:		Postal Code:	
City:	Province:	Country:	
Phone:		Fax:	
Company email:			
Website:			
Company short description (max. 500 characters) <sup>1</sup> :			
Business Information			
<input type="checkbox"/> Sole proprietorship		<input type="checkbox"/> Partnership	
<input type="checkbox"/> Corporation		<input type="checkbox"/> Cooperative	
Foundation year:			
Total number of employees:			
Is your company part of other certified partner programs?    Yes <input type="checkbox"/> No <input type="checkbox"/>			
If so, please specify:			
-			
-			
-			

<sup>1</sup> The company short description will be provided among the partner’s contact information on Festo’s partner locator website accordion type menu ([Sales partner | Festo CA](#)).



<b>Owner/President/General Manager</b>	
Name:	
Title:	
Phone:	Email:
<b>CSIP Primary responsible</b>	
Name:	
Title:	
Phone:	Email:
<b>Technical Authority</b>	
Name:	
Title:	
Phone:	Email:
<b>Purchasing Authority</b>	
Name:	
Title:	
Phone:	Email:

<b>Branch office #1</b>		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Contact name:		Contact phone:
Contact email:		
<b>Branch office #2</b>		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Contact name:		Contact phone:
Contact email:		
<b>Branch office #3</b>		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Contact name:		Contact phone:
Contact email:		
<b>Branch office #4</b>		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Contact name:		Contact phone:
Contact email:		
<b>Branch office #5</b>		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Contact name:		Contact phone:
Contact email:		

## 2 Company profile

Fields of expertise	
<input type="checkbox"/> Mechanical engineering	<input type="checkbox"/> Electrical engineering
<input type="checkbox"/> Mechanical design	<input type="checkbox"/> Electrical design
<input type="checkbox"/> Finite-element analysis	<input type="checkbox"/> Control panel building
<input type="checkbox"/> Machining	<input type="checkbox"/> On-site machine commissioning
<input type="checkbox"/> Mechanical assembly	<input type="checkbox"/> Electrical distribution design
<input type="checkbox"/> Cutting (Laser, plasma, etc.)	<input type="checkbox"/> Electrical distribution installation
<input type="checkbox"/> Welding	<input type="checkbox"/> PLC programming
<input type="checkbox"/> Civil engineering	<input type="checkbox"/> Robot programming
<input type="checkbox"/> On-site retrofitting	<input type="checkbox"/> SCADA / IoT integration
<input type="checkbox"/> Process automation	<input type="checkbox"/> Motion control
<input type="checkbox"/> Engineering consulting	<input type="checkbox"/> On-site technical support
<input type="checkbox"/> 3D printing	<input type="checkbox"/> Safety integration
<input type="checkbox"/> Other (please specify):	
-	
-	
-	

Industries covered		
<input type="checkbox"/> Food & Beverage	<input type="checkbox"/> Sawmills	
<input type="checkbox"/> Automobile	<input type="checkbox"/> Wood transformation	
<input type="checkbox"/> Packaging, labelling & palletizing	<input type="checkbox"/> Oil & gas	
<input type="checkbox"/> Battery	<input type="checkbox"/> Pumping & HVAC	
<input type="checkbox"/> Hydrogen fuel cell	<input type="checkbox"/> Prefabricated housing	
<input type="checkbox"/> Electronics / Semi-conductors	<input type="checkbox"/> Doors and windows	
<input type="checkbox"/> Intralogistics	<input type="checkbox"/> Mills	
<input type="checkbox"/> Mining	<input type="checkbox"/> Metalworks	
<input type="checkbox"/> Life sciences	<input type="checkbox"/> Medical	
<input type="checkbox"/> Chemicals, rubbers, and plastics	<input type="checkbox"/> Pharmaceuticals	
<input type="checkbox"/> Textile	<input type="checkbox"/> Agriculture	
<input type="checkbox"/> Printing	<input type="checkbox"/> Transportation (other than auto.)	
<input type="checkbox"/> Power generation and distribution	<input type="checkbox"/> Water treatment	
<input type="checkbox"/> Science and research	<input type="checkbox"/> Waste treatment	
<input type="checkbox"/> Geotechnical	<input type="checkbox"/> Building automation	
<input type="checkbox"/> Other (please specify):		
-		
-		
-		
Products expertise		
<input type="checkbox"/> Pneumatic cylinders	<input type="checkbox"/> Pneumatics valves	<input type="checkbox"/> Valve terminals
<input type="checkbox"/> Vacuum technologies	<input type="checkbox"/> Gripping technologies	<input type="checkbox"/> Process valves
<input type="checkbox"/> Air preparation	<input type="checkbox"/> Tubing & fittings	<input type="checkbox"/> PLC
<input type="checkbox"/> Motion controller	<input type="checkbox"/> Mechanical actuators	<input type="checkbox"/> Servomotors & drives
<input type="checkbox"/> Remote I/Os	<input type="checkbox"/> HMI	<input type="checkbox"/> Vision system
<input type="checkbox"/> Cartesian robots	<input type="checkbox"/> Servo presses	<input type="checkbox"/> Sensors

### 3 Project Leads Management

This section sets the criteria for project leads to be provided to the system integrator. Project submissions are handled through Festo and redirected to the certified system integrators for which the project meets the criteria defined below.

Project leads criteria			
Project type:			
<input type="checkbox"/> New standalone machine <input type="checkbox"/> New machine w/ integration <input type="checkbox"/> Machine retrofit			
Service type:			
<input type="checkbox"/> Turnkey solutions <input type="checkbox"/> Electrical subcontractor <input type="checkbox"/> Mechanical subcontractor			
On-site installation services: <input type="checkbox"/> Yes <input type="checkbox"/> No			
Decommissioning services: <input type="checkbox"/> Yes <input type="checkbox"/> No			
Installation site maximum distance:                      km			
Project budget:			
Minimum:	\$CAD	Maximum:	\$CAD
Project lead time:			
Minimum:	weeks	Maximum:	weeks
Supported 3rd PLC party brands, if specified by the end user:			
<input type="checkbox"/> Allen-Bradley	<input type="checkbox"/> Siemens	<input type="checkbox"/> Omron	<input type="checkbox"/> Beckhoff
<input type="checkbox"/> Mitsubishi	<input type="checkbox"/> ABB	<input type="checkbox"/> B&R	<input type="checkbox"/> Schneider
<input type="checkbox"/> Others (please specify)			
-			
-			
-			
Primary contact for lead management			
Name:			
Title:			
Phone:		Email:	

## 4 Project References

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Project reference information is mandatory for all system integrators who are applying on Festo's Certified System Integrator Program. Use the project summary forms on the following pages to describe the reference projects. Please provide customer contacts for verification.

#### 4.1 Project Reference #1

Customer Information		
Company:		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Company email:		
Website:		
Reference project primary contact		
Name:		
Title:		
Phone:		Email:
Products integrated in the reference projects		
<input type="checkbox"/> Pneumatic cylinders	<input type="checkbox"/> Pneumatics valves	<input type="checkbox"/> Valve terminals
<input type="checkbox"/> Vacuum technologies	<input type="checkbox"/> Gripping technologies	<input type="checkbox"/> Process valves
<input type="checkbox"/> Air preparation	<input type="checkbox"/> Tubing & fittings	<input type="checkbox"/> PLC
<input type="checkbox"/> Motion controller	<input type="checkbox"/> Mechanical actuators	<input type="checkbox"/> Servomotors & drives
<input type="checkbox"/> Remote I/Os	<input type="checkbox"/> HMI	<input type="checkbox"/> Vision system
<input type="checkbox"/> Cartesian robots	<input type="checkbox"/> Servo presses	<input type="checkbox"/> Sensors
<input type="checkbox"/> Others (please specify) - - -		
Project description		
<p><i>Be as specific as possible without compromising customer confidentiality requirements. State the overall objective of the project, and briefly describe the benefits and results delivered to the customer.</i></p>		



## 4.2 Project Reference #2

Customer Information			
Company:			
Division:			
Address:			Postal Code:
City:	Province:	Country:	
Phone:		Fax:	
Company email:			
Website:			
Reference project primary contact			
Name:			
Title:			
Phone:		Email:	
Products integrated in the reference projects			
<input type="checkbox"/> Pneumatic cylinders	<input type="checkbox"/> Pneumatics valves	<input type="checkbox"/> Valve terminals	
<input type="checkbox"/> Vacuum technologies	<input type="checkbox"/> Gripping technologies	<input type="checkbox"/> Process valves	
<input type="checkbox"/> Air preparation	<input type="checkbox"/> Tubing & fittings	<input type="checkbox"/> PLC	
<input type="checkbox"/> Motion controller	<input type="checkbox"/> Mechanical actuators	<input type="checkbox"/> Servomotors & drives	
<input type="checkbox"/> Remote I/Os	<input type="checkbox"/> HMI	<input type="checkbox"/> Vision system	
<input type="checkbox"/> Cartesian robots	<input type="checkbox"/> Servo presses	<input type="checkbox"/> Sensors	
<input type="checkbox"/> Others (please specify)			
-			
-			
-			
Project description			
<p><i>Be as specific as possible without compromising customer confidentiality requirements. State the overall objective of the project, and briefly describe the benefits and results delivered to the customer.</i></p>			

### 4.3 Project Reference #3

Customer Information		
Company:		
Division:		
Address:		Postal Code:
City:	Province:	Country:
Phone:		Fax:
Company email:		
Website:		
Reference project primary contact		
Name:		
Title:		
Phone:		Email:
Products integrated in the reference projects		
<input type="checkbox"/> Pneumatic cylinders	<input type="checkbox"/> Pneumatics valves	<input type="checkbox"/> Valve terminals
<input type="checkbox"/> Vacuum technologies	<input type="checkbox"/> Gripping technologies	<input type="checkbox"/> Process valves
<input type="checkbox"/> Air preparation	<input type="checkbox"/> Tubing & fittings	<input type="checkbox"/> PLC
<input type="checkbox"/> Motion controller	<input type="checkbox"/> Mechanical actuators	<input type="checkbox"/> Servomotors & drives
<input type="checkbox"/> Remote I/Os	<input type="checkbox"/> HMI	<input type="checkbox"/> Vision system
<input type="checkbox"/> Cartesian robots	<input type="checkbox"/> Servo presses	<input type="checkbox"/> Sensors
<input type="checkbox"/> Others (please specify) - - -		
Project description		
<p><i>Be as specific as possible without compromising customer confidentiality requirements. State the overall objective of the project, and briefly describe the benefits and results delivered to the customer.</i></p>		