



Applications Specialist - Bilingual

Montreal, Quebec

Position Profile

Reports to: Applications Manager

Summary: This position will be responsible for all pre-sales, integration and post-sales support for the full line of Festo applications and products.

Location: Responsible for covering Quebec possible travel to other areas in Canada (periodically).

Responsibilities:

Pre-Sales Support

- Assemble customer application requirements from the Sales Representatives or directly from customer interaction.
- Timely completion of fully engineered customer application solutions, such as, solve advanced engineering problems, servo application sizing, ability to interface Festo electronics with PLC, write PLC code to interface various products, advanced troubleshooting.
- Effective management of assigned tasks drawn from a centralized task database.

Integration Support / Post-Sales Support

- Phone and onsite product integration support.
- Directly interface with the customer in order to solve any electrically related technical product issues.
- Handle stressful situations calmly and rationally, with a clear success orientation.
- Travel within North America, occasionally with short notice.

Experience / Education Preferred:

- At least 10+ years experience
- Strong computer hardware and software experience. AutoCad 2D and PLC programming skills (preferably Rockwell / Siemens). Machine vision design and integration.
- Bilingual in French and English

This is a summary of the position profile only and is intended to summarize the position requirements.

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