



From
continuous learning
to a **promising future.**

Join the Movement.

FESTO

Festo inspires people and organizations around the world with innovative solutions for industrial automation. We are an independent family business and offer more than 20,000 employees the opportunity to take bold steps, realize their ideas, and take on responsibility. As a team, we grow by tackling challenges together and we welcome everyone who wants to move the world with us.

Technical sales representative Education

Festo, through its business unit Didactic, is a global provider of technical competence for industry, schools, and universities. Through courses and professional development, as well as complete training systems with laboratory equipment, teaching materials, and simulation software, we offer the market complete solutions at all levels within a wide range of electrical, mechanical, control, and automation technologies.

For Business unit Didactic we are now looking for a salesperson in technical training and educational systems. We seek an independent individual with a strong ambition to succeed in sales. Target customers include technical upper-secondary schools, vocational colleges, universities, and Swedish industry

Your job:

- Sales of everything from basic teaching materials to complex training factories for electrical, technical, and automation education
- Sales of competence through open and company-tailored courses, as well as complete training solutions within automation
- Conducting workshops for customers
- Participating in trade fairs and events such as Yrkes-SM in automation
- In consultation with customers, selling complete training solutions
- Marketing and selling our digital learning platform, Festo LX.

Your qualification:

- Technical education
- Experience in sales, or new to the role with a strong motivation to succeed in business
- Initiative-driven, responsible, proactive, and goal oriented
- Ability to work independently on multiple projects
- Strong collaboration skills and a team-oriented mindset
- Social, outgoing, and trustworthy
- Fluent in Swedish
- Good proficiency in English, both spoken and written
- Driver's license B

Location

Remote work

Contact person:

Stefan Johansson

+46 40 383830

+46 705 576695

E-Mail application

hr.nordic@festo.com

Reference code:

100 years

Automation for a world in motion.



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We offer:

- Ongoing product, and sales training, starting with a comprehensive onboarding program
- Continuous support and follow-up to develop your individual skills
- Competitive employment conditions
- A role within the company's Nordic team in the Didactic business unit
- Strong opportunities to influence your responsibilities and shape your own development

Others:

You will be working from a home office, and the position includes approximately 50-70 travel days per year.

For more information about the position, please contact Hiring Manager Stefan Johansson at +46 40 383830 or mobile +46 705 576695 or HR ass. Cluster Nordic Anna-Karin Gustavsson at +46 40 383875.

Please send CV and cover letter to hr.nordic@festo.com not later than 28 February 2026. Selections and interviews will be conducted on an ongoing basis so we encourage you to submit your application as soon as possible.

Location

Remote work

Your benefits at a glance:



Divers opportunities for your development



A strong team by your side



Freedom to drive your ideas forward



Develop innovative solutions with real impact



Be part of a global network - in a family-owned company



Attractive compensation and additional benefits

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You can find more detailed information about Festo as an employer here: [Jobs and careers at Festo | Festo SE](#).



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