

Center for Machine Vision and Sensor Labs

FESTO



Machine Vision and Sensor Labs

Application Center

You have identified your sales opportunities in the area of sensors and machine vision and know who your target group is. In fact, you're ready to start selling. You know that sensors or machine vision would make ideal door openers. And yet you're still missing key ingredients for a successful sale – whether it is availability, know-how, or a sophisticated product advantage/benefit argument.

We now have an answer to this dilemma: the Center for Machine Vision and Sensor Labs is your door opener for success.

- Demonstrate know-how: ideal for workshops and evaluations
- Have the appropriate products at your disposal on site
- Optimize the communication within the organization and become faster in responding to customer requests

- Strengthen the support options for applications
- Generate additional benefits and new USPs with machine vision solutions
- Use the Labs as training stations within Festo

Center for Machine Vision and Sensor Labs

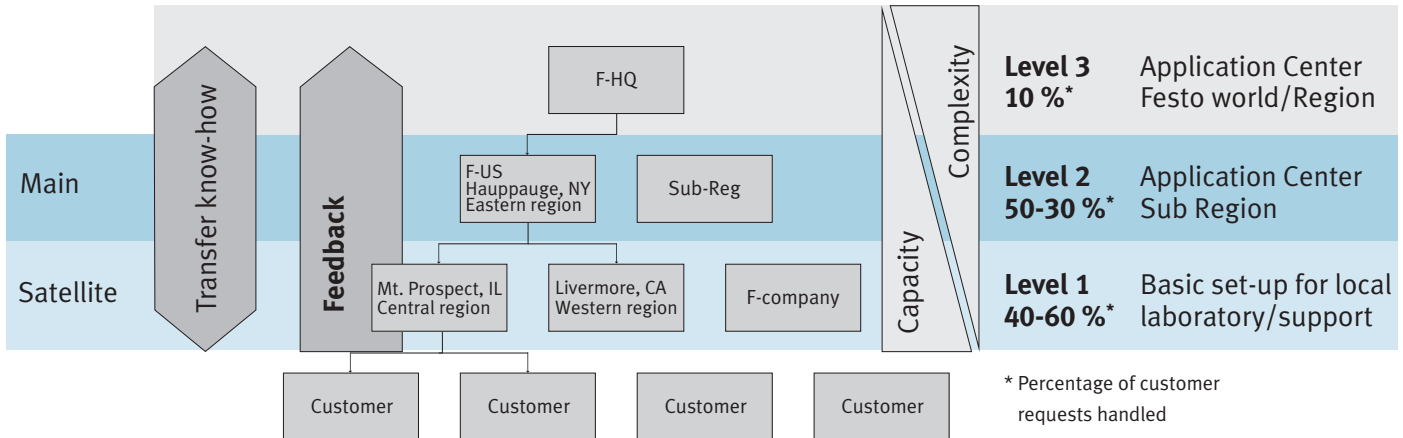
What does the Application Center Look Like?

The Center for Machine Vision and Sensor Labs includes most of the required product portfolio, complementary equipment and

tools. This offers an opportunity to carry out extensive tests and training courses with respect to sensors and machine vision.

The benefits:

- Increase your in-house know-how
- Retain existing customers
- Win new customers with complete solutions



What the Application Center Looks Like



Demonstrate know-how



Basis for support



Faster time-to-market

Festo Corporation

For ordering assistance, or to find your nearest Festo Distributor,
Call: 1.800.99.FESTO
Fax: 1.800.96.FESTO
Email: customer.service@us.festo.com
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For technical support,
Call: 1.866.GO.FESTO
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