



# FESTO

## Exciting opportunity for Head of Application Engineering

Festo is a worldwide leading supplier of pneumatic and electric automation technology. Our family owned company has its headquarters in Esslingen, Germany. We have evolved into a performance leader in industrial automation over a period of 50 years as a result of innovation and problem-solving competence covering all aspects of motion and control with pneumatics and electric automation. This is supported by our unique offer in the field of industrial training and vocational education.

We currently have a very exciting opportunity to join our Technical Services Team, based at our Northampton Office.

### Is this you?

- Degree level or equivalent in engineering
- Or substantial relevant experience of more than 5 years
- Experience in supply of **industrial automation**
- Drive for **1st class customer service**
- **People management:** experience as part of a management team
- **Performance management:** - managing, development and motivation of the team
- Experience of balancing **customer expectations** and **internal resources**
- Knowledge of **Health & Safety**
- Planning and working to **tight deadlines**
- Strong **motivational** interpersonal skills (written, verbal and listening),
- Ability to **communicate to all levels of staff** within the business
- **Confident** to make decisions independently of instructions

### What is the job?

The leader of the Application Engineering team heads up a group of experienced engineers that supports our customers and sales team. They provide a highly skilled technical resource that visits customers to understand their problems and provides innovative solutions for their applications. This includes:

- Providing specialist on-site, application engineering support
- Understanding customer challenges and application requirements
- Engineering components or systems based solutions
- On-site support help to define and scope complex applications
- Providing external specialist automation engineering resources to propose and prove new applications e.g. control architecture, fieldbus communications, complex calculations
- Getting customer projects up-and-running fast, and providing lifetime support

### What can Festo offer you?

Festo offers a competitive salary with a commission scheme (after probation) and a strong range of benefits including 25 days annual leave rising to 30 days after 10 years' service. We provide excellent development opportunities locally and internationally, optional private health care and permanent health insurance. We care about our people and are looking for a vibrant growing workforce who enjoy their work and working within the Festo global team.

If you would like to apply for this position, please send an up to date copy of your CV with a covering letter supporting your application, indicating what experience and knowledge you can bring to this role. Please also advise your salary expectations to [sue.hersey@festo.com](mailto:sue.hersey@festo.com)

Closing date for applications: Monday 17th February 2020