Open to: All Interested Candidates (Indonesian Citizen)
Employment Type: Full Time, 40 hrs/week

BASIC FUNCTION OF POSITION
Provides accurate specification interpretations that drive the technical evaluation portion of the sales process, engage with all contacts in sales channels and end users. Be able to articulate Festo’s technology, product features and benefits to both business and technical users. Able to identify relevant technical issue to ensure complete customer satisfaction through all stages of sales process.

Key Accountabilities:
- Support sales in identification of customer opportunity and needs in system business in order to give reliable solution to customer
- Preparation and creation of proposal as components or complete Handling Technology (electric, pneumatic, servo-pneumatic)
- Propose system design and solution to customer through quotation in order to give a fast and competitive information.
- Follow up quotation to ensure high success rate of quotation.
- Coordinate marketing activities to promote assigned products to market as product driver in order to grow products business.

QUALIFICATION REQUIRED
- Bachelor’s degree from reputable University majoring in Engineering (Mechanical/Electrical/Mechatronic) GPA min 2.75
- Min. 3 years progressive experience at the position
- Resourceful, self motivated, able to thrive in a fast moving and uncertain environment, and autonomous problem solving ability.
- Good command of English (Speaking/reading/writing) and Bahasa Indonesia are required.
- Familiar with motion controller, electromechanical axis, electric, pneumatic, servo-pneumatic, handling application.
- Computer literate and familiar with SAP system, familiar with CAD drawing is advantageous.

APPLICATION SUBMITTED TO:
Human Resources Dept, PT Festo
Email: HR_ID@id.Festo.com

IMPORTANT:
- Put the post code on the subject of your email: AE_PFA