



Dear Customer

We would like to update you on how we are managing our production and deliveries in this period of continuing supply chain disruptions and now, the tragic events unfolding in Ukraine.

Date  
April 2022

The Festo Owners, Supervisory and Corporate boards are greatly concerned by the suffering of the people of Ukraine and are actively supporting humanitarian aid initiatives. Festo sources very little material from suppliers in Ukraine, meaning we can compensate for their availability in other parts of our supply network and we do not anticipate any severe supply impacts due to this cause.

We are in constant touch with our local employees and are supporting them wherever we can. We look forward to the speedy cessation of all hostilities in Ukraine and extend our deepest sympathies to our staff and their families, as well as to all the people of Ukraine.

Looking again at the global situation; world-wide demand for our products and services grew throughout 2021 and has further accelerated in quarter one of 2022. Manufacturing in our production plants in Europe, Asia and across the world is running at record levels. Our plants have the capacity and flexibility to manage this exceptional demand level and the company is continuing to invest to expand production capacity in anticipation of further demands.

Legal form:  
European Company (SE)  
Registered office: Frankfurt a.M.  
Registry court Frankfurt a.M.  
HRB 115998  
Value added tax id. number:  
DE 327744543  
Board of Directors:  
Dipl.-Ing. Gerhard Borho  
Dipl.-Ing. Dr. h.c. Oliver D. Jung  
(Chairman)  
Dr. Ansgar Kriwet  
Dr. Frank Melzer  
Dipl.-Ing. (FH) Frank Notz  
Dr. Jaroslav Patka  
Chairman of the Supervisory Board:  
Dr. Friedrich Eichiner

Unfortunately, the supply chain bottlenecks persist, particularly with semi-conductor devices. This mainly impacts intelligent components incorporating micro-processors, controllers and communication chips. We are doing everything we can to mitigate the impact upon our customers, including global product searches, using brokers and chasing down components even at grossly inflated prices. In parallel we are intensively investing in re-designing printed circuit boards to enable the substitution of critical components.

Where production quantities are insufficient to meet demand, we are prioritising production for Covid related projects replicating original equipment manufacturers who are unable to substitute components at short notice and breakdowns at major end-users.

We will do whatever we can to support our customers during these challenging times. We completely understand the time, disruption and impact unreliable deliveries have on your businesses, we also feel the impact within our production. We will make every effort to restore our deliveries to our usual high levels of service, reliability and performance.

**Festo Management SE**

GERMANY  
[www.festo.com](http://www.festo.com)

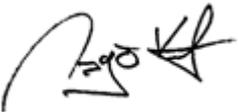
# FESTO

If you are adversely affected by our deliveries, we will of course help you to find a solution. Our specialists will check with you if it is possible for you to use an alternative product or if an existing product can be repaired. We promise we will do our utmost to ensure your production can continue.

We are extremely grateful for your support and business during these challenging times.

Yours sincerely

Kind regards

A handwritten signature in black ink, appearing to read 'Ansgar Kriwet', with a stylized flourish at the end.

Dr. Ansgar Kriwet  
Member of the Management Board Sales