



Career Opportunity

Business Analyst - Americas

Hauppauge

Founded in 1925, Festo Corporation is the leading worldwide supplier of automation technology and the performance leader in industrial training and education programs. We pride ourselves on our innovative design solutions and leading edge technology.

We are currently looking for a dynamic and hands-on Business Analyst. The main responsibility of this exciting new opportunity is to provide a analytical support in the creation and implementation of the Regional Strategy (Americas) and on some of the most critical country specific initiatives across the region.

Festo Corporation is searching for a Business Analyst for Region Americas in Hauppauge.

Duties of this job include:

- Perform advanced quantitative analyses, including simulations (spreadsheet, Access, data warehouse management tool) to help identify and quantify the improvement potential across a range of sales management topics (go-to-market approach, pricing, distributor management, market positioning, etc.)
- Navigate the internal Festo organization (HQ, region and countries) to gather data in the most effective way while maintaining/improving good working rapport with sources/providers.
- Provide necessary leadership to drive impact on assigned initiatives across several countries, to address concerns, and to navigate potentially charged business conversations
- Provide on-going training and support as required, and best practice training/sharing
- Create the necessary tools, templates, and processes to sustainably improve sales management activities

Requirements:

- Bachelors degree in Engineering, Economics or Finance
- 2 to 3 years of related experience in performing advanced quantitative analysis and/or an equivalent combination of education and experience.
- Expert level proficiency in Microsoft Software Programs is required. (Excel, Access, PowerPoint) as well as familiarity with Data Management tools. (business objects)
- Spanish preferred and Portuguese a plus
- Significant International travel will be required.
- Effective communication skills, both written and verbal.
- Must be detail oriented and highly organized.
- Strong time management skills and multi-tasking capability.

Festo Corporation

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