



Career Opportunity

NAFTA Competence Center Handling Manager

Hauppauge

Founded in 1925, Festo Corporation is the leading worldwide supplier of automation technology and the performance leader in industrial training and education programs. We pride ourselves on our innovative design solutions and leading edge technology.

As part of the Solution Engineering Center (SEC NAFTA), the Competence Center Handling Team supports proactively Festo Companies in the region NAFTA developing and providing tailored handling systems based on customer's requirements.

Festo Corporation is searching for a Manager, Competence Center Handling NAFTA in our Hauppauge facility.

Duties of this job include:

- Directs and coordinates all activities in the NAFTA region related to HAT solutions development, in close cooperation with the national Customer Solutions Managers of Canada, USA and Mexico
- Build up the Competence Center Handling Team
- Directs business development and engineering staff for HAT to ensure that their efforts are in line with regional objectives
- Drives HAT business plan in the NAFTA region
- Implementation of processes, Project management and communication tools in the Festo Companies in NAFTA region as well as interface with HQ
- Domestic and international travelling to support proactively HAT business in NAFTA region visiting key customers (team selling)
- Works with NAFTA management, sales, production and marketing staff to determine and implement HAT Strategic Objectives regarding solution feasibility, cost effectiveness, and customer demand for new and existing products
- Interacts with ED Team sharing know-how and applications

Requirements:

- Bachelor's Degree in Engineering (Mechanical, Mechatronic or Electrical)
- 5-10 years engineering experience or equivalent combination of education and experience.
- 3-5 years management experience, along with proven Project Management skills
- Relevant working experience in industrial automation field or equivalent industry (preferably in a multinational company)
- Excellent competence with regard to Handling applications, including design of pneumatic, electrical and electronic circuits, control system design, motion control and robotics, PLC programming, mechanical design work
- Effective communication skills, both written and verbal.

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www.festo.com/usa



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- Must be performance and customer oriented and highly organized.
- Strong time management skills and multi-tasking capability
- Should be proficient in MS Office suite

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